

Samir Khayat

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Jeddah – Saudi Arabia
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Personal Data	Date of Birth : 27 January 1970 Place of Birth : Tripoli – Lebanon Nationality : Lebanese Marital Status : Married Children : 2 Religion : Muslim Iqama : Transferable
Objective	A position as Executive manager /CEO/VP for Electronics,Telecomunication & Security oriented company or low current division manager for general contractor or technology consultant or regional manager.
Profile	<ul style="list-style-type: none">• Nearly 16 years experience as professional manager.• Ability to direct complex projects from concept to fully operational status.• Goal-oriented individual with strong leadership capabilities.• Organized, highly motivated, and detail-directed problem solver.• Proven ability to work in unison with staff, volunteers, and board of directors.
Education	Lebanese Bacculaureate Math Elem , Rawdat Al-Fayhaa School , Tripoli Lebanon Electronics & Telecommunication Engineering , Beirut Arab University B.A.U , Beirut Lebanon

**Relevant
Experience &
Accomplishments**

Training

- Training on digital Communications systems (San Fransisco , USA).
- Training on Home Theater design and Audio/Video applications (USA).
- Training on Nurse Call systems (Roland Borg , USA)
- Training on Televes ® Design of Master Antenna Networks (KSA)
- Training on Edwards Fire Alarm systems EST3 (Dubai , UAE)
- Training on CRESTRON products selection and integration (Dubai , UAE)
- Training on Hotel Interactive TV System (France)
- Training on Nortel Option 11 PABX System (KSA)
- Training on HF stations installation (Germany)
- Training on SAFT NIFE Batteries, Rectifiers and UPS systems (KSA)
- Training on LG HomeNET ® smart home system (Korea)
- Training on advanced LG IP CCTV systems (Korea)
- Training on Sensormatic ® EAS system (Greece)

Management/Expertise

- Successfully established a low current oriented department in a major construction company in Saudi Arabia.
- Directed and managed a big staff of technical people and engineers.
- Managed very sensitive and mega projects for the Royal family in Saudi Arabia.
- Professional websites development and design along with IT solutions expert.
- Expert in HF, VHF, UHF and Satellite 2 way communication systems.
- Expert in CCTV systems for large scale enterprises.
- Expert in SMATV systems design and implementation.
- Expert in Electronics Security Systems design and implementation.
- Trained, supervised and evaluated staff, coached improvement management skills.
- Successfully refined and implemented new projects.
- Expert in negotiating deals with major vendors and suppliers.
- Managed a network of Authorized dealers and launched new products in GCC and EMEA market.
- Extensive experience in marketing professional electronics and security products.

Employment

Executive Manager, AM Batterjee Group , Batterjee Security Products.

2007-till present

Jeddah - Saudi Arabia

- Managing all branches of the company in Saudi Arabia and Abroad. Also Executive Manager of LG Security Products for GCC countries.

Operations Manager, International Security And Communications Co.

2001-2007

Jeddah - Saudi Arabia

- Involved in medium to large turnkey low current projects and electronics systems integration for private, industrial and governmental sectors.

- Low Current Division Manager, Saudi Binladen Group- Rush Projects Division (SBG – RPD)** **1996-2001**
Jeddah - Saudi Arabia
- Responsibilities included all low current and Telecommunication systems for royal palaces and prestigious housing complexes. Responsibilities included Engineering, Procurement and Supervision.
- Low Current Projects Manager, United Constructions and Trading Company (Part of Saudi Binladen Group)** **1995-1996**
Jeddah Saudi Arabia
- Project manager for all low current and Telecommunication systems for royal palaces and prestigious housing complexes
- Low current site Engineer, United Constructions and Trading Company (Part of Saudi Binladen Group) Jeddah Saudi Arabia** **1994-1995**
- Site engineer involved in or all low current and Telecommunication systems for royal palaces and prestigious housing complexes
- Telecom Engineer, NASACO for Contracting and Trading, Tripoli Lebanon** **Prior Experience**
- Involved in the installation, testing and commissioning of HF, VHF and UHF 2 way communication systems with repeaters.
 Implementation of Wireless Digital network based on AX.25

Community Involvement

- Engineering Syndicate** , member of Tripoli Lebanon Engineering Syndicate
- IEEE** , member of the world's leading professional association for the advancement of technology , USA
- IET** , member of the Institution of Engineering and Technology , UK
- STS** , member of Saudi Telecommunication Society , Saudi Arabia
- ASIS International** , member of the American Society of Industrial Security , USA
- IACSIT** , member of International Association of computer Science and Information technology , USA
- ARRL** , member of American Relay League , USA
- RAL** , member of Radio Amateurs of Lebanon , Lebanon
- RSGB** , member of Radio Society of Great Britain , UK
- BAU Alumni** , member of Beirut Arab University Alumni Association , Lebanon
- RAWDA Alumni**, member of Rawdat Al-Fayhaa Alumni Association , Tripoli Lebanon
- CITC**, member of Saudi Amateur Radio Society , Saudi Arabia
- Laselki.net** , Founder of Arab Amateur Radio website www.Laselki.net
- Tripoli-Lebanon.com** , Founder of the website of the city of Tripoli – Lebanon

Honors & Awards

Jeddah Economic Forum , Award of achieving accelerated growth 2004
Tyco Athens 2008 , Award of Achieving highest growth rate for the year 2008
LG MMC 2009 Conference Mauritius Island, Award of Excellence in Online Marketing

Languages

Arabic : Fluent
French : Fluent
English : Fluent

Hobbies

- q Amateur Radio
- q Electronics
- q Traveling
- q Graphic design
- q Music